



OANNES CONSULTING GMBH · AUGSBURG

# YOUR BRIDGE TO GERMANY

Helping international technology companies establish,  
connect & grow in Augsburg.

*From entering the  
German market to building long-term  
business opportunities.*

- ◆ Business Establishment
- ◆ Technology
- ◆ Defence
- ◆ Security
- ◆ Networking
- ◆ Business Development



OANNES CONSULTING GMBH  
[WWW.OANNES.EU](http://WWW.OANNES.EU)





WHAT OANNES DOES

# ENTER GERMANY. BUILD IN AUGSBURG. GROW WITH THE RIGHT CONNECTIONS.

## YOUR LOCAL PARTNER FOR GERMAN MARKET ENTRY

*Entering a new market requires more than registering a company.*

*International technology companies need the right local environment, infrastructure, professional support, business connections and market access.*

## OANNES CONSULTING

supports companies before, during and after establishing their presence in Germany - with a particular focus on defence, security and high technology.

## WHAT WE DO

### 01 – ESTABLISHMENT

Support with administrative and regulatory processes, professional services, tax advisors, notaries and other requirements for establishing a business in Germany

### 02 – INFRASTRUCTURE

Support in finding suitable office and business premises and establishing the communications and business infrastructure required to operate locally.

### 03 – BUSINESS DEVELOPMENT

Support with customer acquisition, market development and building relevant business relationships.

### 04 – NETWORKING

Connecting international companies with relevant partners across industry, research, technology and the public sector.

## THE OANNES APPROACH

We help international technology companies move from

**MARKET ENTRY → LOCAL PRESENCE → BUSINESS DEVELOPMENT.**



AUGSBURG DEFENCE STARHUB &  
BUSINESS NETWORK

## CONNECTING COMPANIES TO AUGSBURG'S TECHNOLOGY ECOSYSTEM



### AUGSBURG DEFENCE STARHUB & BUSINESS NETWORK

ADSH is a communication and networking platform for companies, start-ups and stakeholders working across software, hardware and defence technology.

#### WHY ADSH?

##### CONNECT

Bring international companies, technology businesses, start-ups and relevant stakeholders together.

##### EXCHANGE

Create opportunities to share expertise, knowledge and industry experience.

##### COLLABORATE

Develop partnerships, projects and new business opportunities.

#### AN ECOSYSTEM BUILT AROUND TECHNOLOGY

- ◆ DEFENCE
- ◆ AEROSPACE
- ◆ SOFTWARE & HARDWARE
- ◆ RESEARCH & DEVELOPMENT
- ◆ TECHNOLOGY
- ◆ START-UPS & SMEs
- ◆ PUBLIC SECTOR



### OANNES + ADSH

Oannes Consulting coordinates the ADSH network and acts as an interface between economic development activities and technology companies in Augsburg.

Based at the Technology Center Augsburg (TZA), ADSH operates close to organisations and institutions active in high technology, aerospace, research and development.

#### FROM MARKET ENTRY TO THE RIGHT NETWORK.

Oannes helps companies establish in Augsburg.

ADSH helps connect them to the ecosystem.



INTERNATIONAL POSITIONING

## FROM AUGSBURG TO THE INTERNATIONAL STAGE

### CONNECTING LOCAL TECHNOLOGY WITH GLOBAL OPPORTUNITIES

Oannes Consulting combines **business establishment, technology, defence, networking and business development** to strengthen Augsburg's position as an international technology hub.

As part of this work, Oannes coordinates the **joint trade-fair presence of AD SH members** and supports international positioning at industry events.



**20-22 OCTOBER 2026**

**AUGSBURG, GERMANY**

International Fair | Exhibition | B2B +  
B2G | Conferences

**Defence & security technologies for air,  
space & digital systems**

### OANNES CONSULTING + AD SH

**ESTABLISH  
IN AUGSBURG**

**CONNECT  
WITH THE ECOSYSTEM**

**DEVELOP  
BUSINESS OPPORTUNITIES**

**POSITION  
INTERNATIONALLY**

**CONNECTING  
INTERNATIONAL TECHNOLOGY  
WITH AUGSBURG.**

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